

Company Name: Insource Co., Ltd.

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Representative Director and CEO

(Code number: 6200, The First Section of the

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Notification: Revision of FY19 Consolidated Financial Forecasts

Insource Co. has reviewed current trends in its performance and revised its sales and profits of FY19 Consolidated Financial Forecasts that were announced on July 27, 2020.

1. Revision of FY19 Consolidated Financial Results

(October 1, 2019 –September 30, 2020)

| | Net sales | Operating profit | Ordinary profit | Profit attributable to owners of parent | Earnings per share |
|-----------------------|---------------|------------------|--------------------|-----------------------------------------|-----------------------|
| Previous forecast(A) | mil yen 5,160 | mil yen | mil yen | mil yen 465 | Yen sen 22.13 |
| Revised forecast (B) | 5,130 | 770 | 770 | 490 | 23.32 |
| Change (B-A) | ▲30 | 10 | 20 | 25 | |
| Percentage change (%) | ▲0.6 | 1.3 | 2.7 | 5.4 | |
| (Reference) FY18 | 5,608 | 1,303 | 1,298 | 835 | 39.73 |

^{*} We conducted a 1.25-for-1 stock split of its common stock from September 1, 2019. "Earnings per share" is calculated on the assumption that the stock split was implemented at the beginning of the previous fiscal year.

2. Reasons for Revision

Net sales are expected to decline due to a delay in the recovery of the On-Site Training to public sectors since the previous forecast. However, operating income is expected to exceed the previous forecast due to increased sales of online trainings, e-learning and video production. The year-end dividend for FY19 is expected to be 18.50 yen per share, as initially planned.

^{*} The above forecasts are based on information available as of the date of this announcement and actual results may differ from these forecasts due to various factors.