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To Whom It May Concern,

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Representative Director, President and CEO

(Code number: 6200, Prime Market of the Tokyo

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## **Notice: Revision of Consolidated Financial Forecasts for Full FY22**

Insource Co., Ltd., (hereafter referred to the Company) has reviewed current trends in its performance and revised its consolidated financial forecasts for full FY22, which was announced on November 4, 2022.

## 1. Revision of Consolidated Financial Forecasts for full FY22

## (1) FY22 (October 1, 2022- September 30, 2023)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net profit per share
Previous forecast (A)	mill yen	mill yen	mill yen	mill yen	yen sen
	11,050	3,730	3,720	2,540	30.17
Revised forecast (B)	10,750	3,850	3,845	2,600	30.88
Change (B-A)	-300	120	125	60	
Percentage change (%)	-2.7	3.2	3.4	2.4	
(Reference) FY21 Consolidated Financial Results	9,418	3,367	3,346	2,233	26.53

## (2) Reasons for Revision

The profit margin has improved because of the expansion of trainings for the private sector in On-Site training and the increased number of attendees per training for Open Seminars as a result of improved operations, and full-year profits are expected to exceed the forecast.

On the other hand, although sales are improving due to the change in the sales structure from January, full-year sales are expected to fall short of the original plan.

Due to these circumstances, the Company has revised its forecasts for net sales, operating profit, ordinary profit, and profit attributable to owners of parent.

(Note) This document contains projections of performance based on information available at the time of preparation, and actual results may differ from these projections due to various factors.