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November 5, 2024

To Whom It May Concern,

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Representative Director, President and CEO
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Notice: Differences in Non-Consolidated Financial Results from the Previous Fiscal Year

Insource Co., Ltd. (hereafter referred to the "Company") hereby announces the difference between its non-consolidated financial results for FY23 (October 1, 2023 to September 30, 2024) and the results for FY22 (October 1, 2022 to September 30, 2023). The details are as below.

1. Differences in Non-Consolidated Financial Results

	Net sales	Operating profit	Ordinary profit	Net profit	Earnings per share
Results for FY22 (A)	million yen 10,219	million yen 3,567	million yen 3,564	million yen 2,418	yen sen 28.73
Results for FY23 (B)	11,644	4,424	4,427	3,045	36.28
Difference (B-A)	1,424	857	863	627	—
Change (%)	13.9	24.0	24.2	25.9	—

* (Note) The Company conducted a stock split on January 1, 2023, whereby each share of common stock was split into two shares. In the above, "Earnings per share" is calculated on the assumption that the stock split was conducted at the beginning of FY22.

2. Reason for the differences

Sales increased in all businesses due to an increase in DX-related training, the acquisition of large-scale customization projects in the IT Services Business and an increase in the number of active users. In terms of profits, operating profit, ordinary profit and net profit for the year all exceeded the previous year's results due to an increase in sales and a decrease in the SG&A expense ratio due to the restrained growth of personnel expenses.

End